How one of New York's finest Hospitals was able to rapidly empower it's BI capabilities with Collabion

Ellis Medicine is a 438-bed community and teaching healthcare system serving New York's Capital Region. With four campuses - Ellis Hospital, Ellis Health Center, Bellevue Woman's Center and Medical Center of Clifton Park - five additional service locations, more than 3,300 employees and more than 700 members of our medical staff, Ellis Medicine is proud to provide a lifetime of care for patients. Ellis offers an extensive array of inpatient and outpatient services - including cardiac, cancer, emergency, neuroscience and women's services.

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Mark J. Flager
SharePoint Administrator & Architect
Ellis Medicine

Why Collabion?

1. **Rapid Deployment & Implementation**
2. **Very little knowledge transfer to get started**
3. **Budget Friendly**
4. **Scope of expansion into other business functions**

The Collabion Experience

Ellis Medicine created a New Business Intelligence Department. This new Team was tasked with collecting (from various locations) and distributing data to improve strategies throughout Ellis Medicine. The BI Department wanted to build dashboards, graphs, charts, data grids and display them using our SharePoint Environment. This process needed to be quickly and easily understood by the BI Team. Rapid development and deployment was the key to this being a success.

At first Ellis Medicine decided it was going to use SharePoint BI Center "out-of-the-box" solutions. By implementing Excel Services &hnh Power Pivot via SharePoint they were going to build robust dashboards, graphs, charts and data grids. After many hours, days and weeks they determined that was not going to be the case and would have to upgrade their SQL Environment (at a cost of $30,000). That was not in the budget. Plus the learning and training were going to take a long time to get the BI team up to speed. An outside third party solution was needed. They met with multiple vendors but none seemed to have what they needed at a cost they could afford. Then they found Collabion. **The product gave them what they needed at a cost that fits their budget.**

With Collabion Ellis were able to give their BI team the tools needed to present robust and dynamic charts, graphs and dashboards helping their users make decisions. Those decisions are being used to guide them through a complex healthcare environment. Collabion soon will be implemented in other areas such as purchasing, marketing, and quality performance/improvement. Collabion was just what they needed at more than half the cost.